INCOME GENERATION
ACTIVITIES FOR WOMEN IN
ZAATARI CAMP
Feasibility study for Oxfam, GB

October 2017



### Study focus

- Explore the feasibility of promoting income generating and livelihoods activities in Za'atari refugee Camp
- Understand the context and the opportunities to initiate and develop further livelihoods strategies and interventions, and supporting operational planning of implementing income generating activities (market driven short term interventions) of the existing Oxfam GB projects



### Facts to Remember on the context

- Approximately 82,000 refugees live in Za'atari Camp.
   Nine out of ten Syrians living outside the camps live below the Jordanian poverty line of JOD68 (USD87) per capita per month.
- The influx of refugees affected Jordan negatively, there
  is a perception that local Jordanian communities face
  competition with refugees in local services and jobs.
- There are two major policy frame works that were the foundation of this study: Jordan Compact and the Jordan response plan,
- The informal economy in Za'atari Camp is large and traded goods and services are diverse and abundant.

#### So, What did we do?





# Findings



### Facts to Remember on the context

> Za'atari Camp is home to a wide range of economic activities, robust markets, and informal business activities,

- ➤ The majority of the both men and women surveyed in focus groups were engaged in agricultural activities in Syria with primary income, skills, and assets linked to the agriculture and handicraft sectors,
- There are existing coping livelihood activities in side the camp, yet limited.

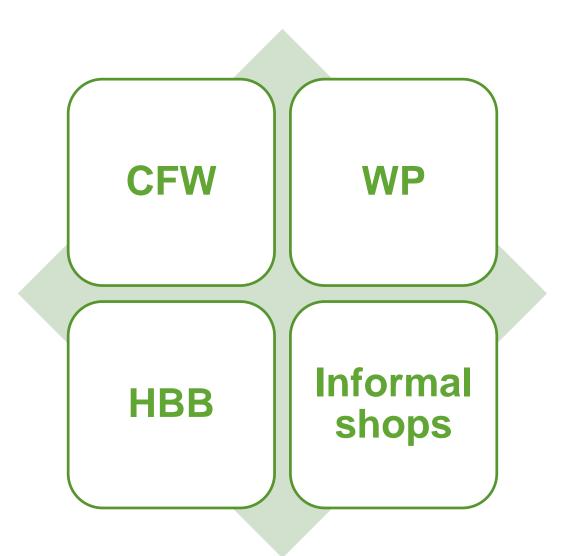
> The engagement of women in existing livelihoods activities are relatively limited

➤ Only 5-10% of refugee women engaged in paid work

The key economic activities are agricultural, animal husbandry and local services



# Current livelihoods activities and opportunities



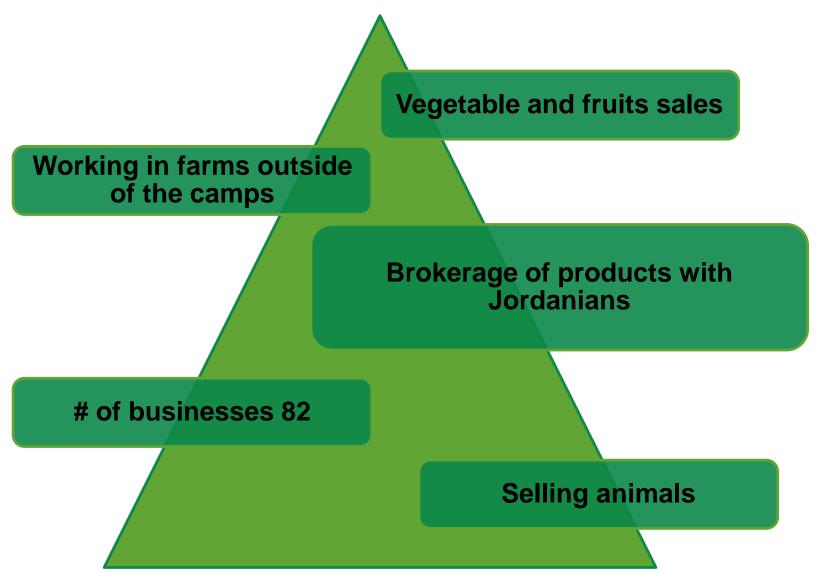


### **Informal Economy**





### **Agricultural and Animal husbandry**





### Sample of Local services





# **Key challenges promoting livelihoods activities in Za'atari Camp**

Restricted mobility of people and goods

Unfavorable and constantly changing political and business environment

Supply side issues

Coordination at the camp level

Little demand in the Jordanian market for handicraft products

The dominant mode of cash based support and cash for work schemes are temporary



Livelihood opportunities	Main activities	# of businesses	Women's engagement		
Agricultural and Animal husbandry					
Vegetable and fruits sales	-brokerage of products with		-household gardening		
(Working in farms outside of	Jordanians & selling agricultural		-food processing		
the camps)	products	77	-support spouse (trading)		
	-selling animals	5			
Local services					
Supermarkets and malls	-various goods including food	4	Limited		
Food and drinks	and drinks	45			
Beauty salons	-beauty shops, hair salon	61	-main services that women		
			get engaged		
Various goods and items	-selling general merchandise	344	Limited		
Mini markets	(food, bakery and health items)	207			
Electronic shops		38			
Tobacco shops		31			
Gift shop, computer game		10			
Services	-restaurants, cafes, bakery	90	limited		
Ware houses		4			
Households items	-various non food goods	37	limited		
Various technical services	-electric, carpentry, mechanic, electrician, shoe repair	34	limited Page 13  OXFAM		

### Women specific IGA

➤ Cash for work opportunities for various INGOs mainly focused on maintenance with INGOs, (panting caravans, recycling, cleaning), where 29% of these opportunities received by women compared 71% for men.

women (CfW) opportunities are cleaning in addition to WASH, education and child protection related activities,



➤ 95% Syrian men and 5% women received work permits in Za'atari camp,

➤ The feasibility of introducing the formal HBB inside Za'atari Camp for promoting women are currently limited by a lack of mobility of refugees and goods, and the need for improved entrepreneurial knowledge and ability to meet with the relevant local regulatory requirements (business registration and food security etc.).



# Assessing suitability of potential IGAs according to following criteria:

- a. work conditions
- b. skills profile
- a. access to inputs
- a. access to infrastructure
- a. demand& access to market
- a. inclusiveness
- a. desire ability
- a. risks

- home based, flexible working hours and child care
- training required levels: low, medium, high
- camp regulation on mobility of goods
- workshop room etc
- potential markets in and outside camps
- ages, vulnerability
- income generation potential, transferability of skills, creativeness, socializing)
- risks associated with IGA

Based on this brief assessment among the Oxfam GB's project beneficiaries in districts 6,7,8 of the potential livelihood activities, the most suitable products include for IGAs are

- > Textile/sewing
- **Embroidery/Weaving carpets**
- > Upcycled products
- > Agricultural activities (pickled goods)



## **Textiles products/sewing**

Positive	Negative	
Strengths:	Weaknesses:	
-Vulnerable women have the basic skills of sewing and is the most desirable by women.	-Basic materials are not affordable for vulnerable women.	
-Women can be part of sewing IGA either home based or in the workshop area.	-Needs a professionallism in cutting and assembling in some cases for high end products	
-Flexible working hours.		
-Suitable for all age groups and for all education levels		
Opportunities:	Threats:	
-Customization of designs.	-Strong competitors (imported goods).	
-Merging traditional Syrian customs with the Jordanian ones.	-Prices differences between women's products and factory ones.	
-Introducing skilled women to local market.		
-Although it might require high design skills and quality, the women can be trained to learn details (finishing etc)	8	

### **Embroidery/Weaving carpets**

Positive	Negative
Strengths:	Weaknesses:
- Women can either by working	-Relatively low productivity.
inside their homes or in the	-Lack of marketing options unless
workshop area.	product differentiate itself
-Flexible working hours.	
-Suitable for all age groups.	
-Suitable for all education levels.	
Opportunities:	Threats:
-Innovative designs and products	-Strong competitors in local markets
available.	-Depending on demand and
-Local markets/shops demand is	markets the high skills might be
high if quality improves.	required
-Introducing skilled women to local	
market.	8

## **Upcycled products**

Positive	Negative	
Strengths:	Weaknesses:	
-Very low capital required.	-Inefficient amounts of products (depends on	
-Unlimited products.	design).	
-Develops creativity among women.	-Unsustainable input supply depend on	
-Creates healthy competition	inputs	
between participants.	-Lack of understanding of ethical products	
-Support Oxfam's recycling project.	and demand in Jordan	
-Competitive pricing.		
<b>Opportunities:</b>	Threats:	
-Competitive creative products.	-Successful IGA depends on high quality and	
-Brand customization.	require experienced designer with marketing	
-Creating a new trend for traditional	skills	
handcrafting.		

### **Processed food production**

Positive	Negative	
Strengths:	Weaknesses:	
-Syrians have previous skills	- Limited water supply	
-Main livelihoods activities among	- Greenhouses are not located nearby women	
both men and women	(availability and child care)	
-Interest and motivation to get	-Small amount (four greenhouses) to reach the	
engaged in agri based IGAs	scale/volume to have contract based supply	
	-Cost and time to meet with food security	
	standards	
<b>Opportunities:</b>	Threats:	
-Large demand for agricultural	- Lack of enabling environment for agricultural	
goods both in camp and Amman	interventions	
beyond	-Perishable goods (during shipping)	
-Increased women's engagement in	n  -Competitive price from Jordanian vegetable	
income earning compared to other	supply in the markets	
IGAs		
-Learning to grow crops in	Page 21 <b>OXFAM</b>	

# Overall conclusions and recommendations

- Explore and develop a comprehensive camp-based livelihoods approach and strategy in the long term,
- Develop the entrepreneurial resources in Za'atari Camp is high by aligning any new income generation activities more strongly toward potential markets and products that are not limited by the enabling environment,
- Using social media for sales of the products is a great opportunity to boost demand for the refugee made products,

- Conduct a cost-benefit analysis of IGAs (potential products) and then pilot and promote specific products to assess if these can meet the demands of target markets and potential scaling up.
- > Exploring agricultural based and handicraft products including carpets, embroidery and upcycled products'
- Integrating camp-based refugees into manufacturing and local businesses in host communities by creating work permit employment. Especially targeting women by initiating 'tailored' job matching,
- Government agencies, including the Chamber of commerce and Mafraq, seek to create lists of private sector firms demanding a labour source, especially for women



- ➤ Engaging the camp-based refugee population should be linked to national level strategies, especially in Mafraq governorate where Za'atari Camp is based,
- ➤ Continue to pilot and promote various livelihoods activities, with a focus on craft based informal HBB for women, including both skilled and unskilled. Pilot activities should mix short-term income generating and skills development activities, to match the different demands of households.
- Create self-help groups among women to share information and have access to platform for discussion on income generation with key stakeholders in the camp management and markets



- Create a business incubation model that is flexible and suitable (one stop) environment where women with limited time to benefit from information, infrastructure, training and soft skills at the same time,
- > Advocate for camp-based refugees to have access to financial services,
- More actively seek to diversify the concept of campbased livelihoods away from unsustainable CfW programming,
- ➤ Improve the clarity on the regulations and rules for implementing IGAs in Za'atari Camp, which can include codifying them with the other sectors.



#### **Study Limitations**

- □ The study methods did not focus on specific livelihoods approaches and policy frameworks. It rather assessed the existing barriers for introducing market driven livelihoods approaches, and provided recommendations on opportunities considering the current political and economic context of Za'atari Camp.
- □ Due to a lack of skills profiling and limited access to beneficiaries in all 12 districts, the report relied on information and data by key informants' and focus group discussions (FGD) in districts 6,7,8. Therefore, further study is necessary to understand household status and dynamics of the diverse vulnerable families including female headed households (FHH)s. This will help projects to understand the incentive of a camp-based refugee to engage in livelihoods opportunities and better plan interventions in the long term.
- ☐ The major limitation for assessing market demand and supply in Za'atari Camp is the highly informal market system that is established and maintained, which makes accessing real data very challenging.